

SAMKO TIMBER LIMITED

Company Registration Number: 200517815M

Unaudited Full Year Financial Statement and Dividend Announcement for the Year Ended 31/12/2011

PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF FULL YEAR RESULTS

- 1(a) Consolidated statement of comprehensive income for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group		
	2011	2010	Increase/ (decrease)
	Rp'million	Rp'million	%
Revenue	2,484,251	2,205,480	13%
Cost of sales	(2,078,255)	(1,984,805)	5%
Gross profit	405,996	220,675	84%
Other items of income			
Interest income	2,010	1,765	14%
Other income	3,375	70,772	-95%
Other items of expenses			
Selling expenses	(92,708)	(88,137)	5%
General & administrative expenses	(180,943)	(138,137)	31%
Financial expenses	(48,221)	(58,897)	-18%
Other expenses	(13,651)	(85,943)	-84%
Share of result of an associate	-	(140,610)	-100%
Profit/ (loss) before tax	75,858	(218,512)	n.m
Tax expenses	(24,343)	(9,513)	156%
Net income/ (loss) for the year	51,515	(228,025)	n.m
Other comprehensive income:			
Foreign currency translation	237	-	n.m
Total comprehensive income - (loss) for the year	51,752	(228,025)	n.m
Profit/ (loss) attributable to:			
Owners of the Company	51,235	(224,980)	n.m
Non-controlling interests	280	(3,045)	n.m
	51,515	(228,025)	n.m
Total comprehensive income - (loss) attributable to:			
Owners of the Company	51,472	(224,980)	n.m
Non-controlling interests	280	(3,045)	n.m
	51,752	(228,025)	n.m

n.m : not meaningful

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The following items have been included in arriving at profit/ (loss) before tax:

	Group		
	2011	2010	Increase/ (decrease)
	Rp'million	Rp'million	%
Gain on foreign exchange, net	1,675	43,025	-96%
Gain on sale of property, plant and equipment, net	1,176	97	1112%
Gain on change in fair value of biological assets	524	5,503	-90%
Allowance for bad debts	(1,576)	(414)	281%
Amortisation of land use rights	(4,707)	(4,940)	-5%
Financial expenses	(48,221)	(58,897)	-18%
Depreciation of property, plant and equipment	(93,948)	(132,557)	-29%
Insurance claim	-	21,443	-100%
Written-down of inventories value	-	6,804	-100%
Gain on dilution in a former subsidiary	-	3,597	-100%
Gain on sales of land use rights	-	704	-100%
Amortisation of intangible assets	-	(456)	-100%
Property, plant and equipment written-off due to fire incident	-	(2,961)	-100%
Inventories written-off due to fire incident	-	(18,720)	-100%
Impairment of property, plant and equipment	-	(39,210)	-100%
Share of loss of an associate	-	(70,932)	-100%
Impairment of investment in an associate	-	(73,275)	-100%

n.m : not meaningful

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1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Group		Company	
	2011 Rp'million	2010 Rp'million	2011 Rp'million	2010 Rp'million
Non-current assets				
Property, plant and equipment	639,465	649,418	123	517
Investment in subsidiary companies	-	-	587,698	587,234
Investment in an associate*	-	-	-	-
Biological assets	9,170	2,450	-	-
Land use rights	59,951	62,682	-	-
Deferred tax assets	12,230	5,476	-	-
Other non-current assets	16,841	14,419	188	188
	737,657	734,445	588,009	587,939
Current assets				
Inventories	210,297	167,910	-	-
Trade and other receivables	85,728	72,005	71,868	61,070
Prepaid operating expenses	29,086	27,453	72	107
Advances to suppliers	121,256	90,301	-	-
Cash and cash equivalents	95,028	74,945	756	23,852
Restricted time deposits	15,312	20,499	-	-
	556,707	453,113	72,696	85,029
Current liabilities				
Trade and other payables	174,623	166,742	27	27
Other liabilities	65,649	56,630	4,429	2,221
Advances from customers	63,834	64,535	-	-
Provision for taxation	31,002	12,398	-	-
Short term bank borrowings	29,200	23,284	-	-
Long term borrowings (current portion)	37,689	158,276	-	-
	401,997	481,865	4,456	2,248
Net current assets/ (liabilities)	154,710	(28,752)	68,240	82,781
Non-current liabilities				
Long term borrowings	304,561	185,008	-	-
Post-employment benefits	68,249	53,116	-	-
Deferred tax liabilities	6,109	6,318	-	-
	378,919	244,442	-	-
Net assets	513,448	461,251	656,249	670,720
Equity attributable to owners of the Company				
Share capital	2,134,271	2,134,271	2,134,271	2,134,271
Accumulated losses	(1,933,927)	(1,985,162)	(1,478,022)	(1,463,551)
Reserves	309,287	309,050	-	-
	509,631	458,159	656,249	670,720
Non-controlling interests	3,817	3,092	-	-
	513,448	461,251	656,249	670,720

*) Represents the Company's 31.25% investment in PT Sumalindo Lestari Jaya Tbk. Full provision of impairment has been made for this investment on 31 December 2010.

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(b)(ii) Aggregate amount of group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

As at 31 December 2011		As at 31 December 2010	
Secured Rp'million	Unsecured Rp'million	Secured Rp'million	Unsecured Rp'million
66,889	-	181,560	-

Amount repayable after one year

As at 31 December 2011		As at 31 December 2010	
Secured Rp'million	Unsecured Rp'million	Secured Rp'million	Unsecured Rp'million
304,561*	-	185,008	-

*) Includes a loan facility of up to S\$3,000,000 and the facility carries an option which allow the lender to subscribe for new shares in a subsidiary if the subsidiary is unable to meet its obligation and or when the entity is undertaking a public offering or the Company undertakes to sell the subsidiary's shares.

Details of any collateral

As at 31 December 2011, our bank borrowings are secured and guaranteed by the following:

- (1) Short term working capital facilities: secure over the land use rights, buildings, machinery, inventories and account receivables of certain subsidiaries;
- (2) Long term bank borrowings:
 - Guarantee undertaking from two major shareholders of the Company, the Company and certain subsidiaries;
 - Secured over the land use rights, buildings, machinery, inventories, account receivables, bank balances of certain subsidiaries. All other assets of these subsidiaries are on negative pledge to the financial institution and some restriction on dividend payment is imposed on them; and
- (3) All assets acquired under finance leases are secured against the assets under lease.

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1(c) Consolidated statement of cash flow (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group	
	2011	2010
	Rp'million	Rp'million
Cash flows from operating activities		
Profit/ (loss) before tax	75,858	(218,512)
Adjustments:		
Depreciation of property, plant and equipment	93,948	132,557
Interest expenses	48,221	58,897
Post employment benefits expense	15,133	17,897
Amortisation of land use rights	4,707	4,940
Allowance for bad debts	1,576	414
Foreign exchange gain	463	(48,838)
Gain on change in fair value of biological assets	(524)	(5,503)
Gain on disposal of property, plant and equipment	(1,176)	(97)
Interest income	(2,010)	(1,765)
Share of result of an associate	-	140,610
Impairment loss of property, plant and equipment	-	39,210
Inventories written-off due to fire incident	-	18,720
Written-down of inventories value	-	6,804
Property, plant and equipment written-off due to fire incident	-	2,961
Amortisation of intangible assets	-	456
Gain on sales of land use rights	-	(704)
Operating cash flow before changes in working capital	236,196	148,047
Changes in working capital		
Inventories	(42,387)	(27,951)
Trade and other receivables	(14,854)	36,160
Prepaid operating expenses	5,279	34,798
Advance to suppliers	(31,262)	(10,807)
Trade and other payable	7,881	26,635
Other liabilities	8,297	(24,393)
Advance from customers	(701)	(6,969)
Other non-current assets	8,014	(15,122)
Cash flow provided by operations	176,463	160,398
Income tax paid	(19,618)	(14,814)
Net cash provided by operating activities	156,845	145,584
Cash flows from investing activities		
Purchase of property, plant, and equipment	(80,018)	(33,463)
Additions of biological assets	(6,196)	(753)
Additions of land use rights	(1,976)	(1,768)
Interest received	2,010	1,765
Payment of other non-current assets	(10,436)	-
Proceeds from disposal of property, plant and equipment	-	2,486
Net cash outflows arising from the dilution of a former subsidiary	-	(17,037)
Subscription of associate company's rights issue	-	(12,814)
Addition of intangible assets	-	(1,072)
Proceeds from disposal of land use rights	-	789
Net cash used in investing activities	(96,616)	(61,867)

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Consolidated Statement of Cash Flows For the year ended 31 December 2011 (cont'd)

	Group	
	2011	2010
	Rp'million	Rp'million
Cash flows from financing activities		
Drawdown of short term bank borrowings	148,749	140,949
Repayment of short term bank borrowings	(142,833)	(192,085)
Proceeds from long-term loans	315,185	-
Repayments of long-term borrowings	(345,145)	(210,704)
Proceed from sale and lease back transactions - finance lease arrangements	25,778	-
Interest expense paid	(47,066)	(47,855)
Withdrawal of restricted deposits	20,524	94,744
Placement of restricted deposits	(15,338)	(350)
Proceeds from issuance of ordinary shares, net	-	190,405
Repayment of short term borrowing from a company related to a substantial shareholder	-	(94,744)
Net cash used in financing activities	(40,146)	(119,640)
Net increase/ (decrease) in cash and cash equivalents	20,083	(35,923)
Cash and cash equivalents at beginning of year	74,945	110,868
Cash and cash equivalents at end of year	95,028	74,945

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- 1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Group

	Attributable to owners of the Company					Non-controlling interests	
	Equity, total	Share capital	Accumulated losses	Restructuring reserves	Foreign currency translation reserve		Total
	Rp'million	Rp'million	Rp'million	Rp'million	Rp million		Rp'million
Balance at 1 January 2011	461,251	2,134,271	(1,985,162)	309,050	-	458,159	3,092
Additional controlling interest from a new subsidiary	445	-	-	-	-	-	445
Total comprehensive income for the year	51,752	-	51,235	-	237	51,472	280
Balance at 31 December 2011	513,448	2,134,271	(1,933,927)	309,050	237	509,631	3,817
Balance at 1 January 2010	602,441	1,943,866	(1,760,182)	309,050	-	492,734	109,707
Issuance of ordinary shares, net	190,405	190,405	-	-	-	190,405	-
Effect of deconsolidation of a subsidiary	(103,570)	-	-	-	-	-	(103,570)
Total comprehensive income for the year - loss	(228,025)	-	(224,980)	-	-	(224,980)	(3,045)
Balance at 31 December 2010	461,251	2,134,271	(1,985,162)	309,050	-	458,159	3,092

Company

	Attributable to owners of the Company		
	Share capital	Accumulated losses	Total
	Rp'million	Rp'million	Rp'million
Balance at 1 January 2011	2,134,271	(1,463,551)	670,720
Total comprehensive income for the year - loss	-	(14,471)	(14,471)
Balance at 31 December 2011	2,134,271	(1,478,022)	656,249
Balance at 1 January 2010	1,943,866	(1,451,009)	492,857
Issuance of ordinary shares	190,405	-	190,405
Total comprehensive income for the year - loss	-	(12,542)	(12,542)
Balance at 31 December 2010	2,134,271	(1,463,551)	670,720

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- 1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

There is no change in the Company's shares during the year ended 31 December 2011.

- 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.**

	Group and Company
	Number of shares
At 31 December 2011 and 2010	1,347,243,843

There were no shares held as treasury shares as at 31 December 2011 and 2010.

- 1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

Not applicable, as there were no shares held as treasury shares as at 31 December 2011 and 2010.

- 2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.**

The figures have not been audited or reviewed by the auditor.

- 3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).**

Not applicable.

- 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

Except for the adoption of accounting standards (including its consequential amendments) and its interpretations which applicable with effect from our financial year beginning 1 January 2011, the Group has applied the same accounting policies and methods of computation in the financial statements for the current reporting year compared with the audited financial statements for the year ended 2010. The adoption of these new and revised accounting standards has no material impact on the financial statements of the Group and the Company for the year ended 31 December 2011.

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5. **If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

Please refer to point 4.

6. **Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.**

	Group	
	2011	2010
Weighted average number of ordinary shares for basic earnings per share computation	1,347,243,843	1,318,445,197
Weighted average number of ordinary shares for diluted earnings per share computation	1,347,243,843	1,318,445,197
	Rp (full amount)	Rp (full amount)
Profit/ (loss) per share attributable to owners of the Company		
Basic	38	(171)
Diluted	38	(171)

Basic and diluted loss per share for the year ended 31 December 2010 was computed based on the weighted average number of shares after adjusting for effect of the Company's rights issue in January 2010.

7. **Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-**

- (a) current financial period reported on; and
(b) immediately preceding financial year.

	Group		Company	
	2011	2010	2011	2010
Net assets for the year attributable to owners of the Company used in computation of net asset value per share (Rp/million)	509,631	458,159	656,249	670,720
Number of ordinary shares at the end of the year	1,347,243,843	1,347,243,843	1,347,243,843	1,347,243,843
Net asset value per ordinary share (Rp full amount)	378	340	487	498

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8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-

(a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors

On the back of higher sales achieved in 2011 and in the absence of share of losses of the Group's investment in PT Sumalindo Lestari Jaya Tbk ("Sumalindo") (share of losses and impairment provision of investment in Sumalindo in 2010 amounted Rp144 billion), our results improved from a loss of Rp228 billion in 2010 to a profit of Rp52 billion in 2011.

Our revenue and gross profit have improved by 13% and 84% year on year respectively. These were spurred mainly by better export sales volume and better overall pricing achieved.

Revenue

	Group		
	2011	2010	Increase/ (decrease)
	Rp'million	Rp'million	%
Domestic sales	1,942,282	1,842,756	5%
Export sales	541,969	362,724	49%
Total	2,484,251	2,205,480	13%

The surge in revenue came mainly from the export sales, backed largely by demands from North Asia (mainly Japan). Excluding Sumalindo, our export sales volume has increased by 79% year on year. On the domestic front, we secured better pricing and this helps pushed up the domestic sales revenue.

Cost of sales

	Group		
	2011	2010	Increase/ (decrease)
	Rp'million	Rp'million	%
Raw material used	1,140,240	1,019,749	12%
Labour costs	395,434	337,276	17%
Factory overhead	516,063	521,176	-1%
Movement in finished goods	26,518	106,604	-75%
Total	2,078,255	1,984,805	5%

Our raw materials used comprise of cost of logs and veneer purchased and its incidental costs. The factory overheads consist of cost of chemical glues (production and outright purchases) and costs related directly and indirectly to production.

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During the year, our cost of sales increased as we reported more sales but the increase in the overall pricing of our products outpaced the movements in the costs. Therefore the movement in cost of sales (5%) was proportionately lower than that of the increase in the revenue (13%).

Gross profit

Our gross profit has improved by 84%. This increase was attributable mainly to higher revenue, spurred mainly from the increase in export sales volume and selling prices. Export sales generally has higher margin.

Other income

Our other income decreased 95% as compared to that in 2010. The decrease was mainly due to deconsolidation effect of Sumalindo (Rp42 billion) as well as the absence of an insurance claim income of Rp21 billion and higher foreign exchange gain reported in 2010.

Selling expenses

Our selling expenses have increased by 5% as compared to that in 2010. Excluding Sumalindo, the expenses increased by 14% year on year. The increase was mainly due to increase in sales (particularly export).

General and administration (“G&A”) Expenses

Our G&A expenses have increased by 44% over that in 2010 (exclude Sumalindo). These costs have generally increased as we expand our headcounts, business activities and had more travelling activities for business needs.

Finance expenses

As mentioned in the last quarter, the Group has accounted for a one off finance cost of US\$1.9 million in the last quarter of 2011 when the previous loan facilities were refinanced with new loan facilities. If this cost is excluded, the finance cost for the year would have been lower than that of 2010. This was mainly due to pay down of certain loans during 2011.

Other Expenses

Our other expenses decreased by 84% over that in 2010. This was mainly due to write off of inventories and impairment provision made in property, plant and equipment amounted to Rp26 billion and Rp39 billion respectively in 2010. The Group did not have such write off and provision for impairment in 2011.

As announced on 25 October 2011, a fire incident occurred in our Jambi plant's raw material warehouse. Management has assessed the impact and after considered the facts of the incident and the amount insured, management believes that the loss if any, arising the fire incident is not significant to the Group.

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Taxation

Our tax expenses comprise the following:

	Group		
	2011	2010	Increase/ (decrease)
	Rp'million	Rp'million	%
Current income tax	(31,310)	(9,647)	225%
Deferred income tax	6,967	816	754%
Under provision of prior years taxes	-	(682)	-100%
Total	<u>(24,343)</u>	<u>(9,513)</u>	<u>156%</u>

Indonesia adopts individual company income tax system.

Our effective tax rate was higher for the year ended 31 December 2011. This was mainly due to certain expenses not deductible for tax purposes and losses by certain subsidiaries which cannot be offset against the profits of other subsidiaries.

(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Statement of Financial Position

The Group's non-current assets have increased Rp3 billion as compared to that in 31 December 2010. This was due mainly to increase in biological assets, deferred tax assets and, a prepayment made for a tree plantation land (Rp10 billion) have more than offset the decrease in fixed assets value. The recurring depreciation of fixed assets of Rp94 billion was higher than the acquisition of fixed assets made during the year of Rp80 billion, thus a lower fixed assets amount was reported.

For the year ended, the current assets have increased by Rp104 billion to Rp557 billion. The increase was due mainly to higher inventories and trade receivables as our production and sales volume (particularly for export) grew. Our advances to suppliers have also increased as result of higher down payment made for the purchase of machinery and logs for the year ended 31 December 2011.

Our Group's current liabilities have decreased by Rp80 billion to Rp402 billion as at end 2011. This was contributed mainly by refinancing of certain loans to long term during the last quarter of 2011 more than offset the increase payables/ liabilities. The increase in trade and other payables was in line with the increase in the activities. Other liabilities comprise mainly accrual of operating expenses and value added tax ("VAT") payable. The increase in other liabilities was attributed mainly to accrual of staff salary, wages etc.

Overall, our Group net working capital position has improved by Rp183 billion due mainly to our operating income, pay down of loans, refinancing of short term loans to long term and better working capital management.

Our Group non-current portion of long term borrowings have increased by Rp120 billion to Rp305 billion as at end 2011. This attributed mainly to 1) a new loan obtained and 2) refinancing of certain short term loans to long term.

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Statement of Cash Flow

During the year, we generated Rp157 billion from our operations and incurred net cash outflow of Rp97 billion and Rp40 billion from our investing and financing activities respectively. Net surplus cash for the year was Rp20 billion versus deficit of Rp36 billion for 2010.

Our cash generated from operating activities increased by Rp11 billion over that in 2010. This was due mainly to the higher sales achieved and the effect of deconsolidation of Sumalindo.

Our cash used in the investing activities increased mainly due to higher acquisition of fixed assets as compared to the prior year. For the year ended 31 December 2011, our capital expenditures have increased by Rp47 billion and this was more than offset the deconsolidation effect of Sumalindo and the cash paid for the subscription of the Sumalindo's rights issue in 1Q 2010.

During the year, our cash outflow in the financing activities relates mainly to repayments of bank borrowings and its interests net of refinancing of certain loans.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

10. A commentary at the date of the announcement of the trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

We expect our Group's results to be affected by the following:-

- 1) Our export sales have improved significantly in 2011. The trend appears to be sustainable in the short-term but we caution on the prospect beyond that as keen competition between suppliers (local and regional) to meet the demand (particularly from Japan) may dampen the export pricing. In addition, our export sales income may be affected by the weakening of the US Dollar. On the local front (Indonesia), the sales have improved in 2011, spurred by the growth in housing and construction industries. Barring any unforeseen circumstances, we expect the trend in 2012 to remain stable or better than that in 2011.

Our ability to meet the demand will also depend on supply of log which may be affected by the weather conditions and various regulations on natural forest log.

- 2) The Group has completed the refinancing of its existing significant loan facilities with additional funding secured and the entire new loan facilities has longer tenure of repayment. The details of the new loan facilities were announced on 27 October 2011.

The new funding addresses the capital needs of the Group and allows the Group to explore and expand into new markets and products and venture into the upstream activities more effectively. The Group is positive about its operation outlook with the new funding in place.

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3) Exchange rate risk.

The Group has US dollar borrowing, where the risk of foreign exchange fluctuation may materially affect the Group's results (positively or negatively depending on, inter alia, the direction of the fluctuation). Although, the risk may be mitigated by the US dollar expected to receive from our increasing export sales (thus providing the natural hedging to the foreign currency fluctuation exposure), we illustrate below the sensitivity impact of our US dollar borrowings to our net profit arising from the possible change in the US dollar exchange rate, assuming all other variables held constant, inability to fully hedge the currency and tax rate of 25%:

Exchange rate 1 US\$ is equal to:	Group
	2011 Rp'million
	Profit after tax for the year ended 31 December attributable to owners of the Company
Actual	51,515
9,068	
Test rate	Increase/ (decrease)
9,400	(4,233)
9,300	(2,958)
9,200	(1,683)
9,100	(408)
9,000	867
8,900	2,142
8,800	3,417

Note:

- Exchange rate of Indonesian Rupiah ("Rp") to 1 US\$ at 31 December 2011 was Rp9,068
- Exchange rate of Rp to 1 US\$ at 31 December 2010 was Rp8,991
- Exchange rate of Rp to 1 US\$ at 27 February 2012 was Rp9,110
- Our US\$ borrowings as of 31 December 2011 amounts to US\$17 million

11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

No dividend will be declared in the current period being reviewed.

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

No.

(c) Date payable

Not applicable

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(d) Books closure date

Not applicable

12. If no dividend has been declared/recommended, a statement to that effect.

No dividend for financial year ended 31 December 2011 has been declared.

13. Interested person transactions.

Name of interested person	Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than \$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)	Aggregate value of all interested person transactions conducted during the financial year under review under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$100,000)
	2011	
	Rp'million	Rp'million
PT Nelly Jaya Pratama Purchase of property, plant and equipment (The transaction was approved by shareholders on 10 August 2010 but completed in 2011)	25,000	-
PT Pelayaran Nelly DwiPutri Time charter of tug and barges; and Freight expense (Transactions entered into pursuant to contract approved by shareholders on 10 August 2010)	21,316	-
PT Bioforest Indonesia Installments for the purchase of trees (Transaction was entered into between parties prior to the IPO of the Company's shares)	4,873	-
Noah Shipping Pte Ltd Consulting service for transshipment	419	-
PT Wahana Sekar Agro Cooperation for cultivation of trees	2,721	-
PT Buana Sakti Office rental deposit (The transaction was conclusive after year end)	744	-

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PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

14. **Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently unaudited annual financial statements, with comparative information for the immediately preceding year.**

Year ended 31 December 2011	SGS division Rp'million	ST division Rp'million	Elimination Rp'million	Total Rp'million
Revenue:				
Sales to external customers	1,880,714	603,537	-	2,484,251
Inter-segment sales	513,480	-	(513,480)	-
Total revenue	2,394,194	603,537	(513,480)	2,484,251
Results:				
Segment results	126,304	21,097	(682)	146,719
Finance income	1,574	436	-	2,010
Other income	2,400	1,310	-	3,710
Finance expense	(43,760)	(4,428)	-	(48,188)
Other expense	(13,105)	(817)	-	(13,922)
Profit before tax	73,413	17,598	(682)	90,329
Taxation	(21,165)	(3,178)	-	(24,343)
	52,248	14,420	(682)	65,986
Other unallocated expenses				(14,471)
Profit for the year				51,515
Year ended 31 December 2010				
	SGS division Rp'million	ST division Rp'million	Elimination Rp'million	Total Rp'million
Revenue:				
Sales to external customers	2,103,169	102,311	-	2,205,480
Inter-segment sales	58,414	-	(58,414)	-
Total revenue	2,161,583	102,311	(58,414)	2,205,480
Results:				
Segment results	5,105	1,195	(120)	6,180
Finance income	3,820	(561)	-	3,259
Other income	69,077	304	-	69,381
Finance expense	(57,888)	(654)	-	(58,542)
Other expense	(85,650)	13	-	(85,637)
Share of results from associate	(140,610)	-	-	(140,610)
(Loss)/ profit before tax	(206,146)	297	(120)	(205,969)
Taxation	(9,353)	(160)	-	(9,513)
	(215,499)	137	(120)	(215,482)
Other unallocated expenses				(12,543)
Loss for the year				(228,025)

SGS division – Refers to the operations of PT Sumber Graha Sejahtera group of entities. This division principally in the business of manufacturing and sales of 1) primary processed timber products (main) such as general plywood and laminated veneer lumber and 2) secondary processed timber products such as truck, piano body parts and decking.

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ST division – Refers to the operations of Samko Trading group of entities. This division principally trade in all types of timber products manufactured by the division, SGS division and third parties. This division produces mainly secondary timber products such as doors and windows.

During the financial year, the Group changed its reportable segmental information from 1) primary processed timber products, 2) secondary processed timber products and 3) chemical glue business segments to that of 1) SGS division and 2) ST division. The change better reflects the operating segments of the Group where these internal components are evaluated for performance and allocation of resources. The comparatives have been reclassified to conform with the current year's presentation.

Geographical segments

The following table presents revenue information regarding our Group's geographical segments for years ended 31 December

Region	Group	
	2011	2010
	Rp million	Rp million
Indonesia	1,884,444	1,795,951
North Asia	462,174	229,267
Singapore	54,031	49,343
Malaysia	40,781	11,615
Middle East	20,388	53,540
USA	11,296	16,366
Others	11,137	49,398
	<u>2,484,251</u>	<u>2,205,480</u>

15. **In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.**

Our sales to North Asia increased by 102% compared to last year. The increase was due mainly by the surge in demand from Japan following the earth quake in the country.

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16. A breakdown of sales.

	Group		
	2011	2010	Increase/ (decrease)
	Rp'million	Rp'million	%
Revenue:			
- First quarter	596,256	674,249	-12%
- Second quarter	586,833	522,547	12%
- Third quarter	614,012	449,022	37%
- Fourth quarter	687,150	559,662	23%
	<u>2,484,251</u>	<u>2,205,480</u>	<u>13%</u>
Operating profit (loss) after tax before deducting non-controlling interest:			
- First quarter	11,353	10,672	6%
- Second quarter	19,013	(115,009)	n.m
- Third quarter	10,247	(36,468)	n.m
- Fourth quarter	10,902	(87,220)	n.m
	<u>51,515</u>	<u>(228,025)</u>	<u>n.m</u>

17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

No dividend has been declared.

18. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(11).

The Board of Directors of Samko Timber Limited ("the Company") wishes to confirm that there are no persons occupying managerial positions in the Company or any of its principal subsidiaries during the financial year ended 31 December 2011 who are related to a director or chief executive officer or substantial shareholder of the Company.

BY ORDER OF THE BOARD

Aris Sunarko @ Ko Tji Kim
Chief Executive Officer
27 February 2012